



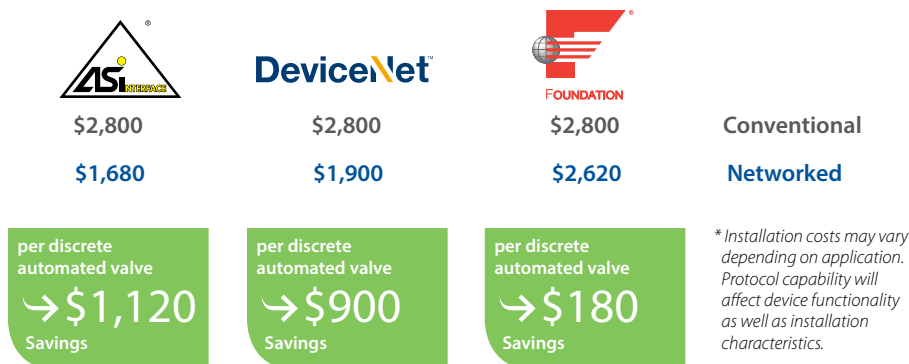
“Price is what you pay. Value is what you get.”

Warren Buffet
American Investor

Optimum value for you Best in class solutions

When your valves are integrated effectively with your control architecture, your life cycle costs are minimized, your operational efficiency is maximized, and you receive the best value.

Economic analysis comparison*



Easy to install and use products

StoneL products may be technologically advanced but are designed to be simple to install, operate, and maintain. Some of the many benefits include

- Non-contact position sensors that eliminate shaft seizures and wear points
- Simple networking, making installation quick and maintenance easy
- More compact, robust enclosures which take up less space reducing infrastructure costs

- Pneumatic pilot valves that tolerate standard plant air without special conditioning
- Intermediate control on standard, discrete (on/off) applications
- Reduced assembly clutter thru integration of discrete pneumatic control and monitoring
- Adaptability to more applications without requiring specialized model variations
- Convenient set up and use instructions on the product itself

From initial design to operation, our focus is on creating value, through

- Solutions-based application support
- Dependable, consistent performance over time
- Features that offer real benefits
- Strong warranty commitments

StoneL invests significant resources to better understand you, our customers. Our focus is to anticipate your needs and develop product functionality that translates into real financial benefits for you.

Listening to and understanding you

As part of our management system we build our quality measures around your priorities. Only by understanding the process parameters that translate into total life cycle cost reduction and improved operating performance can we build products that translate into optimum value for you. That's why you'll find members of the StoneL staff and channel asking questions and physically examining your applications.